

CASE STUDY



Huntress Labs streamlines compliance and enhances efficiencies with EXEMPTAX

BACKGROUND

Huntress Labs, a leading cybersecurity company, faced challenges in managing its sales tax exemption certificates as a critical aspect of its financial operations.

Huntress sought a solution that could offer not just a software platform for certificate management but also hands-on managed services to validate a high volume of tax exemption documents efficiently with highest accuracy.

Additionally, Huntress needed a robust integration into Stripe as a critical component to their sales and billing processes and financial operations.

CHALLENGES

- Significant backlog of unprocessed certificates
- Seeking an affordable hands-on ECM provider
- Requirement for seamless Stripe integration
- Short implementation timelines

SOLUTION

- Successful processing of existing backlogs and efficient end-to-end management of exemption certificates.
- Significant reduction in administrative efforts and resources allocated for exemption certificate management.
- Seamless and compliant financial transactions facilitated through a robust Stripe integration.
- Enhanced compliance with tax laws, reducing the risk of financial penalties through audits.

BENEFITS

- **Efficiency:** EXEMPTAX' managed services provided a streamlined solution to handle Huntress' exemption certificates process more efficient, reducing processing times and errors.
- **Administrative Relief:** Huntress's team was able to realign operational focus back on core business activities rather than administrative tasks relating to exemption certificates.
- **Financial Operations:** The EXEMPTAX Stripe plugin ensured that critical billing and sales processes resulted in a positive tax exemption buying experience.
- **Compliance and Risk Management:** The overall EXEMPTAX solution minimized Huntress' risk of non-compliance with tax regulations and will ensure future audit readiness.